





Health Enterprise Leadership Programme Trainings

26 trainings conducted

HELF

617 participants trained from 165 organizations

More than **50%** of the participants gave top rating to the programmes

78% participants trained on scholarships

14 participants trained in Leadership Development Programme for Women Leaders

Functional Areas of the Training Programmes

Leadership Skills Development

The aim of this leadership programme was to enhance the capacity of participants by strengthening linkages between theory, knowledge, and practice to positively impact the social sector of Pakistan Marketing & Advocacy

The fundamental objective of the programme was to provide a deeper and richer understanding of the marketing challenges faced by social enterprises in order to equip participants with analytical tools and frameworks to make better marketing and advocacy decisions

Social Sector Project Management

This programme aimed to provide a foundation for understanding the project management life cycle, functions essential to successful project management and the role of project manager in implementation of a social sector project

Results-Based Management

This programme provided participants a comprehensive knowledge with practical

examples and exercises of Logical Framework Approach (LFA) as well as Results-Based Management. They will learn how to apply LFA and RBM concepts in real world scenarios and projects

Monitoring, Evaluation and Learning Systems

(M&E) is an integral part of organizational management, programme planning and project implementation. SEDC-LUMS programme on M&E will work through interactive discussions, exercises and case study analysis. Participants will learn how to implement M&E within their organizational context utilizing the fundamental functions of evaluation: learning, performance improvement and accountability

Qualitative Research for Social Sector

Stakeholders (e.g., donors) are increasingly demanding that Pakistani social enterprises have the capacity to produce high quality research based on qualitative research methodology. The programme's fundamental objective is thus to equip participants from the social sector to be able to effectively carry out this methodology

Strategic Management

The fundamental objective of the programme was to provide participants with a deeper understanding of the strategic management challenges faced by social enterprises and approaches used by other social enterprises in overcoming these challenges

Budgeting & Financial Magagement

Budgeting and Financial Management is an integral part of organisational management, programme planning and project implementation. SEDC-LUMS programme on budgeting and financial management works through interactive discussions, exercises and case study analysis

Team Building & HRM

This programme aimed to develop the team building and human resourcing skills of managers and associates in the social sector organisations. It enhanced the understanding of team processes, roles and frameworks for effective outcomes

Integrated Project & Portfolio Management

Project and portfolio management has developed into a sophisticated set of tools and techniques, which can help the manager to bring better efficiency and effectiveness in delivering quality social projects by overcoming constraints with increased donors'/stakeholders' satisfaction. Therefore, it brings opportunities to expand organization's services

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Participant's Comments

"Excellent teaching in the most comfortable environment, made me realize many things about myself, hidden talents and also some weaknesses, I might not have had the chance to do this otherwise"

"It is a good initiative of SEDC in collaboration with Packard Foundation, a great opportunity for learning"

"The programme was very relevant to our routine problems and it will help me motivating my team"

"The programme will help us in planning our project in our organization. The programme covers most of the areas that are important for any NGO"